

A skier wearing a red jacket, a grey knit hat, and blue-tinted goggles is captured in a dynamic pose, skiing through a thick layer of snow. The skier is smiling and has a beard. The background is a soft-focus, snowy landscape with falling snowflakes, creating a sense of motion and winter atmosphere.

# Group Ski Trips 2011-2012



# It's Easy to Book Your Trip!

- 1** Contact First Tracks to discuss options for your group. We will answer questions and offer suggestions to assist you. We will also mail you more specific details at this time.
- 2** Once you have made your selection, reserve your space. We will hold your reservation for 10 days without obligation. We will send you full details about the trip and a booking form.
- 3** Within ten days, return the completed booking form, together with your initial deposit, in order to confirm your reservation.
- 4** We will make updates to your original booking form, as deposits are received and any changes are made.

## Motorcoach Transportation

Motorcoach transportation is available for all groups. Tell us your pickup location, and we will provide a quote.

## Reduced Pricing

Many ski resorts offer reduced pricing in early and late season. There is also reduced pricing at other times. Be sure to inquire on any specials being offered.

## Rentals & Lessons

Rental equipment and lessons can be arranged. Please contact our office for rate information.

## Additional Destinations

First Tracks offers group ski trips to other destinations not listed in this brochure, including Canada, the western U.S. and Europe. Please contact us with your specific request.

Dear Trip Leader:

Greetings from Vermont! Thank you for reviewing our winter ski brochure. First Tracks is an independent division of Ski 93 Trips, Inc. A well-known ski tour company, Ski 93 has been in operation since 1969. Our combined resources (over 40 years of experience!) will help us provide top-notch customer service and even better trip values.

We remain dedicated to ensuring your comfort and making it easy to plan all aspects of your trip. This year's packages are, again, an excellent value. And we can customize them to meet your group's unique needs and preferences. This brochure should have all of the information for you to create your package, but contact us if you have questions.

First Tracks offers ski packages throughout New England, including Vermont, Maine and New Hampshire, but also in New York, the western United States, Canada and Europe. We welcome the opportunity to bid on your group trip. In addition to ski trips, we offer educational trips to Washington DC, Boston, Philadelphia, Williamsburg, New York City, Quebec City, Montreal, Toronto and Costa Rica.

To request additional information, please use the enclosed faxback form, or contact our office by e-mail or via our toll-free number. And don't forget to inquire about value season and special discount weekends!

We're looking forward to another successful season and the opportunity to host your group! Think snow!

Yours sincerely,

Barbara Berry  
President, First Tracks




## SEND INFORMATION ON THESE RESORTS

- |  |  |                                       |  |
|--|--|---------------------------------------|--|
| <input type="checkbox"/> Bolton Valley | <input type="checkbox"/> Bretton Woods | <input type="checkbox"/> Cannon       | <input type="checkbox"/> Gore              |
| <input type="checkbox"/> Jay Peak      | <input type="checkbox"/> Killington    | <input type="checkbox"/> Loon         | <input type="checkbox"/> Mount Snow        |
| <input type="checkbox"/> Mount Sunapee | <input type="checkbox"/> Okemo         | <input type="checkbox"/> Pico         | <input type="checkbox"/> Smugglers' Notch  |
| <input type="checkbox"/> Stowe         | <input type="checkbox"/> Sugarbush     | <input type="checkbox"/> Sunday River | <input type="checkbox"/> Waterville Valley |
| <input type="checkbox"/> Whiteface     |  |                                       |  |
| <input type="checkbox"/> Others: _____ |  |                                       |  |

## SEND INFORMATION ABOUT

- Weekend trips     Day trips     Longer trips     Class trips     Company outings

## SPECIAL REQUESTS

## GROUP INFORMATION

- Youth     Adult     Ski Club     Corporate

GROUP NAME

APPROXIMATE NO. OF PEOPLE

BUSINESS ADDRESS

CITY

STATE

ZIP

## CONTACT PERSON

NAME

HOME ADDRESS

CITY

STATE

ZIP

HOME PHONE

CELL PHONE

FAX

E-MAIL



**Winter  
2011-2012**

Planning Group  
Ski Trips for Over  
Forty Years!

## FAX TO:

802-872-7198

## OR MAIL TO:














First Tracks  
P.O. Box 1615  
Williston  
VT 05495

## QUESTIONS?

Call us toll-free!  
877-853-5600

Or send us e-mail!  
groups@first-tracks.com

# Weekend Trips

Ski Resort	Lodging	Rate per person	Nights	Breakfasts	Dinners	Notes
 Bretton Woods	Comfort Inn & Suites	\$175	2	2 continental	0	1,3,6,9,13
	Woodwards Resort	\$198	2	2 full	1	1,3,6,9
	Indian Head Resort	\$203	2	2 full	1	1,3,6,10
 Cannon Mountain	Comfort Inn & Suites	\$179	2	2 continental	0	1,3,6,9,13
	Woodwards Resort	\$202	2	2 full	1	1,3,6,9
	Indian Head Resort	\$208	2	2 full	1	1,3,6,10
 Loon Mountain	Comfort Inn & Suites	\$154	2	2 continental	0	1,3,6,9,13
	Rivergreen Condominiums	\$159	2	0	0	2,3,6,9,13,14
	Woodwards Resort	\$177	2	2 full	1	1,3,6,9
	Indian Head Resort	\$182	2	2 full	1	1,3,6,10
 Waterville Valley	Black Bear Lodge	\$169	2	0	0	2,3,4,6,9,13,14
 Killington	Comfort Inn	\$197	2	2 continental	1	1,3,6,10
	Holiday Inn	\$241	2	2 full	1	1,3,6,9,14
	Pinnacle Condominiums	\$253	2	0	0	2,3,6,9
 Mount Snow	Snow Lake Lodge	\$229	2	2 continental	1	1,3,6,9,13
	Kitzhof Inn	\$267	2	2 full	1	1,3,6,9
 Okemo	Comfort Inn	\$181	2	2 continental	1	1,3,6,10
	Holiday Inn Express	\$193	2	2 continental	1	1,3,6,9
	Holiday Inn	\$226	2	2 full	1	1,3,6,9
	The Pointe at CHR	\$244	2	2 full	0	1,3,6,9,13
 Stowe	Doubletree	\$198	2	2 full	1	1,3,6,9
	Commodores Inn	\$221	2	2 full	1	1,3,6,9
 Sugarbush	Doubletree	\$201	2	2 full	1	1,3,6,9
 Stratton	Kitzhof Inn	\$271	2	2 full	1	1,3,6,9
 Smugglers' Notch	Slopeside Condominiums	\$258	2	2 full	1	2,3,6,9
 Sunday River	Royalty Inn ❄️	\$192	2	2 full	1	1,3,5,9
	Town & Country ❄️	\$192	2	2 full	1	1,3,5,9
 Gore Mountain	Wingate by Wyndham	\$187	2	2 continental	1	1,3,6,9
	Whiteface	\$249	2	2 full	0	1,3,6,10,13



Mount Sunapee



Sunday River



Killington



Mount Washington Resort

❄️ The above locations marked with a snowflake offer one free leader per ten paid guests!

**We can also arrange motorcoach transportation for your group. Contact us for a quote.**

Please contact us for additional details and destinations. Rates are subject to change.

# Day Trips

Ski Resort	Midweek		Saturday		Sunday		Notes
	Teen	Adult	Teen	Adult	Teen	Adult	
Loon Mountain ❄️	\$56	\$56	\$56	\$70	\$56	\$70	7,8,9,11,12
Mount Sunapee	\$55	\$55	\$54	\$57	\$54	\$57	6,7,8,9,15
Waterville Valley ❄️	\$53	\$53	\$56	\$56	\$53	\$53	7,8,9,11,12
Bretton Woods	\$62	\$68	\$62	\$68	\$62	\$68	6,7,8,9
Cannon	\$62	\$69	\$62	\$69	\$62	\$69	6,7,8,9
.....							
Killington ❄️	\$71	\$76	\$71	\$76	\$71	\$76	7,9,11,12,16
Pico ❄️	\$52	\$58	\$60	\$67	\$52	\$58	7,9,11,16,18
Mount Snow	\$58	\$61	\$67	\$72	\$60	\$64	6,7,9,16
Okemo ❄️	\$56	\$61	\$59	\$67	\$57	\$64	7,9,11,12,16,17
Stratton	\$50	\$52	\$67	\$77	\$63	\$67	6,7,9,16
Stowe	\$67	\$67	\$67	\$67	\$67	\$67	6,7,8,9
.....							
Sunday River ❄️	\$59	\$69	\$69	\$81	\$67	\$76	7,8,9,11,12

❄️ The above locations marked with a snowflake offer one free leader per ten paid guests! U-Drive discounts are also available!

Discount rentals, lessons and learn to ski/ride packages are available. Please contact us for additional details and destinations. Rates are subject to change, and holiday rates may apply.

## Value Season

Ski Resort	Dates	Saturday		Sunday		Notes
		Teen	Adult	Teen	Adult	
Loon ❄️	Please contact us	\$49	\$49	\$49	\$49	7,8,11,12
Mount Sunapee ❄️	Please contact us	\$55	\$55	\$55	\$55	5,7,8
Waterville Valley ❄️	Please contact us	\$50	\$50	\$50	\$50	7,8,11,12
Killington ❄️	Please contact us	\$60	\$65	\$60	\$65	7,11,12,16
Mount Snow	Please contact us	\$56	\$58	\$56	\$58	6,7,16
Okemo ❄️	Please contact us	\$52	\$58	\$51	\$56	7,11,12,16,19
Stratton	Please contact us	\$50	\$52	\$50	\$52	6,7,16
Stowe	Please contact us	\$63	\$67	\$63	\$67	6,7,8
Sunday River	Please contact us	\$61	\$72	\$61	\$72	6,7,8

❄️ The above locations marked with a snowflake offer one free leader per ten paid guests! U-Drive discounts are also available!

## Day Trip Specials

Ski Resort	Dates	Teen	Adult	Notes
Cannon	Mondays	\$57	\$57	6,7,8
Stratton	Jan 7, 2012	\$57	\$67	6,7,16
Stratton	Jan 8, 2012	\$53	\$57	6,7,16
Stowe	Jan 6-8, 2012	\$62	\$62	6,7,8
Stowe	Feb 3-5, 2012	\$62	\$62	6,7,8
Stowe	Mar 16-18, 2012	\$62	\$62	6,7,8

U-Drive Discounts are available!

## Western U.S., Canada and Europe

We also offer packages to other destinations, including Whistler, Banff, Sun Valley, Jackson Hole, Aspen, Big Sky, Breckenridge, Vail, Taos, Heavenly, Park City, Steamboat, Mammoth, Squaw, Winter Park, Eastern Townships, Mont-Saint-Anne, Tremblant, Interlaken, Chamonix, Cortina, Innsbruck and many more.

## Educational Trips

We also offer educational trips to Washington DC, Boston, Philadelphia, Williamsburg, New York City, Quebec City, Montreal, Toronto and Costa Rica.



Stowe



Okemo



Stowe



Stowe

# Notes

1. Rate assumes quad occupancy.
2. Rate assumes maximum occupancy.
3. Rate includes teen lift ticket.
4. Rate includes adult lift ticket.
5. One person is free for every 10 paying guests.
6. One person is free for every 20 paying guests.
7. All day trip packages include round-trip motorcoach transportation, a full-day lift ticket, and all taxes.
8. Transportation rates are based on a minimum of 50 paying guests originating from Eastern Massachusetts. All other locations please call for a quote.
9. Rates are based on regular season dates.
10. Rates are based on select weekends.
11. One person is free for every 10 paying teens.
12. One person is free for every 20 paying adults.
13. Meal plan available.
14. Rate assumes minimum of 10 rooms or 5 units.
15. One person is free for every 10 paying guests midweek.
16. Transportation rates are based on a minimum of 50 paying guests originating from Northern Connecticut. All other locations please call for a quote.
17. Friday at the Sunday rate
18. One person is free for every 15 paying guests
19. The Sunday rates are good Sunday–Friday

## General Information & Conditions

All packages in this brochure have been based on Select or Regular Season rates. Early/Late and Holiday Season rates may apply. There are also many special discount weekends available. Please inquire on your specific destination.

All payments should be made with one check per group, payable to: First Tracks. There will be no refunds for unused portions of the trip. All weekend trip rates contained in this brochure are based on a minimum of 40 paying guests, and all day trip rates are based on a minimum of 50 paid guests. Group rates are based on a minimum of 20 paid guests. There is no minimum group size required at Stowe. All rates in this brochure are subject to change.

**Overnight Trips.** A non-refundable deposit of \$700 must be sent to First Tracks to reserve your group's space. We cannot confirm accommodations until this deposit is received. A non-refundable deposit of \$75 per person must follow at least 60 days before your trip date. The balance of payment with your room list is due 21 days prior to your trip date. This payment is non-refundable. Payment policies may vary.

**Day Trips.** A non-refundable deposit of \$300 must be sent to First Tracks to reserve your group's space. A bus will not be reserved until this deposit is received. Final payment is due 10 days prior to your trip date. This payment is non-refundable. Payment policies may vary.

**Insurance.** Insurance is strongly recommended. A variety of policies for trip cancellation/interruption, baggage and accidents are available. It is the participant's responsibility to enroll in an insurance program. **AIG Travel Insurance** offers a number of options. Just go to the First Tracks web site – [www.first-tracks.com](http://www.first-tracks.com) – and click on the AIG badge to enroll.



**Documents.** A valid passport is required for Canada.

**Responsibility.** First Tracks as the Tour Operator, and/or its agents act only in the capacity of agent for the passengers in all matters pertaining to travel whether by plane, rail, bus, steamer or any other means of conveyance. They shall not be liable for any injury, damage or loss, occasioned by neglect or default of any company or person engaged in conveying the tour, or any hotel proprietor or transfer organization or other persons supplying services or materials in connection with the tour. The airlines concerned are not held responsible for any act, omission or event during the time passengers are not aboard their plane. The passenger's contract in use by the airlines concerned, when issued, shall constitute the sole contract between the airlines and the purchasers of the tours and/or the passengers. Neither the operators (and/or their agents) nor the airlines concerned are to be held responsible for lack of snow or non-operation of the lifts at the ski resorts, or for closure to access routes to or from resorts due to bad weather or road conditions, or for other reasons beyond their control; nor are they to be held liable for payment of any refund for unused hotel accommodations or meals occasioned by late arrivals, the hotel holding rooms as per confirmed itineraries.

Tour Participants Engaging In Winter Sports Activities Do So At Their Own Risk. By the act of joining any of First Tracks ski tours, participants relinquish any and all rights whatsoever to make any claims for any damages for any injuries that may be sustained while engaging in these specific activities.

First Tracks reserves the right to substitute comparable accommodations, transportation and airlines when necessary.



Bradford & Kendall with family and friends, Acadia, 2011



**First Tracks,  
A Division of  
Ski 93 Trips, Inc.**

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Design: Pragma Design

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## Group Leader Special!

# Familiarization Weekends

Please join First Tracks for a familiarization weekend!  
These packages are for the group leader and a guest.



### Stowe / Sugarbush December 9–11, 2011

Doubletree Hotel  
Only \$139 per person, 2 per room



### Loon Mountain / Bretton Woods January 6–8, 2012

The Beacon Resort  
Only \$145 per person, 2 per room



### Bolton Valley Resort February 3–5, 2012

On-mountain accommodations  
Only \$149 per person, 2 per room

Each weekend trip includes:

- Two nights accommodations
- Two breakfasts and one dinner
- Complimentary wine and cheese reception
- Two lift tickets
- All taxes

All of these familiarization weekend trips are based on availability, so please contact First Tracks as soon as possible to request an application. Payment in full is required to reserve your spot.

